

Wachovia Short Sales Made Easy

1. Obtain Listing Agreement
2. Contact local Short Sale Manager as soon as you get the listing (see attached)
3. Short Sale Manager will notate in Wachovia system that the property is listed; Listing Agent will notate in MLS "Wachovia Short Sale".
4. Short Sale Manager can conduct a "pre-contract" interview with seller, if needed
5. Send HUD and ratified contract to local Short Sale Manager via email, once received
6. Receive approval/minimum net from Wachovia
7. Obtain settlement letter from any junior lien holders
8. Close in 45 days or less

Your Northern California Wachovia Short Sales Team

Samuel Bedros

(925) 683-5079

6210 Stoneridge Mall Road, Suite 250
Pleasanton, CA 94588

samuel.bedros@wachovia.com

American Canyon	San Anselmo
Belvedere	San Francisco
Benicia	Santa Rosa
Corte Madera	Sebastopol
Cotati	Sonoma
Daly City	S. San Francisco
Davis	Suisun City
Dixon	Tiburon
Fairfax	Vacaville
Fairfield	Vallejo
Glen Ellen	W. Sacramento
Kentfield	Windsor
Larkspur	Winters
Martinez	Woodland
Mill Valley	Yolo
Napa	
Novato	
Petaluma	
Rohnert Park	
Ross	

Chris A. Hall

(209) 599-6783

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Tracy, CA 95377

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Atwater	Madera
Bakersfield	Manteca
Ceres	Merced
Chowchilla	Modesto
Clovis	Newman
Delano	Oakdale
Delhi	Parlier
Denair	Patterson
Dinuba	Pinedale
Escalon	Porterville
Fowler	Ripon
French Camp	Riverbank
Fresno	Riverdale
Gustine	Salida
Hanford	Sanger
Herndon	Selma
Hilmar	Tulare
Hughson	Turlock
Keyes	Visalia
Kingsburg	Waterford
Livingston	Winton
Los Banos	

Robert Jackson

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Pleasanton, CA 94588

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Castro Valley
Dublin
Galt
Hayward
Lathrop
Livermore
Lodi
Milpitas
Mountain House
Newark
Pleasanton
San Leandro
San Lorenzo
San Ramon
Stockton
Tracy
Union City

Craig Kadden

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Alameda	Moraga
Alamo	Oakland
Albany	Oakley
Antioch	Orinda
Bay Point	Piedmont
Berkeley	Pinole
Brentwood	Pittsburg
Byron	Pleasant Hill
Clayton	Richmond
Concord	Rodeo
Crockett	San Pablo
Danville	Walnut Creek
Discovery Bay	
El Cerrito	
El Sobrante	
Emeryville	
Hercules	
Kensington	
Knightson	
Lafayette	

Jennifer L. Kelly

(916) 205-7273

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Antelope
Auburn
Carmichael
Citrus Heights
El Dorado Hills
Elk Grove
Fair Oaks
Folsom
Granite Bay
Lincoln
Loomis
Newcastle
North Highlands
Orangevale
Placerville
Rancho Cordova
Rio Linda
Roseville
Sacramento
Wilton

Sandra Villalpando

(408) 817-0056

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San Jose, CA 95123

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Aptos	Monterey
Atherton	Morgan Hill
Belmont	Moss Landing
Ben Lomond	Mountain View
Boulder Creek	Pacific Grove
Brisbane	Pacifica
Burlingame	Palo Alto
Campbell	Prunedale
Capitola	Redwood City
Carmel	Salinas
Castroville	San Bruno
Cupertino	San Carlos
East Palo Alto	San Jose
Felton	San Juan Bautista
Foster City	San Martin
Freedom	San Mateo
Gilroy	Santa Clara
Gonzales	Santa Cruz
Greenfield	Scotts Valley
Hollister	Seaside
Marina	Soledad
Menlo Park	Sunnyvale
Millbrae	Watsonville



WACHOVIA

FAST TRACK

Wachovia Short Sale Request Form

In order to expedite your next short sale, please email or fax this completed form to your local Short Sale Manager, Samuel Bedros. Please include the **fully executed sales contract, and an estimated HUD-1.**

***** If pre-listing or pre-approval, please indicate in "Comments" line. *****

Loan Number(s): _____

Seller's Name: _____

Jr. Lien Holder: _____

Current Balance - Jr.: _____

Property Address: _____

Seller Contact Info: _____

Realtor Contact Info: _____ name/office
_____ email
_____ phone
_____ fax
_____ address

Escrow Contact Info: _____ phone

Comments: _____

Your local Short Sale Manager contact information:

SAMUEL BEDROS
samuel.bedros@wachovia.com
(925) 683-5079
(925) 226-4901 fax

We look forward to working with you!



WACHOVIA