

December 2nd, 2011

Thank you for your interest and contacting us. You are the very first homeowner who contacted us through SHORTSALE213.COM.

You asked me a good question over the phone: "why do I have to choose you over a local realtor?" Beside the fact that we have successfully closed over 350 short sales and consist of every professionals and experts in our team, we will give you a written guarantee of "X amount" as short sale cash incentives (we will get it from your lender or we will pay from our commission earned from your lender) and close the deal by XX/XX/XXXX (you tell us the date and we will see if we can make it or not).

For the situation where you have two loans with Bank of America, I can offer you \$4,000 as cash incentives.

Please do a research about our company and compare with other local realtors. You can find more about us at our corporate website, www.WSL-ASSOCIATES.com. You will clearly see why homeowners have chosen to work with our team.

Thanks again for your time and will look forward to working with you.

Sincerely,

William S. Lee

Principle, WSL & Associates

Broker Associate, Coldwell Banker

(714) 451-1783 | wsl@wsl-associates.com